

Sales & Business Development Recruiter Healthcare

Permanent (Full Time) / Cork - Ireland / GKSales BD

Summary

Due to the continued expansion of our current team we are now actively recruiting for a Sales & Business Development Recruiter in our Healthcare Division.

Key Responsibilities

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Achieve sales targets by maintaining existing business and increasing market share for new and existing Clients.

Foster excellent relations with all customers and key decision makers and present a professional image of the company.

Maintain excellent on-going knowledge of the area and actively recruit for Locum doctors and healthcare Professionals

Identify and action new opportunities which will drive business.

Analyse and review sales data to ensure highest revenue is generated

Essential Skills

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Good knowledge of the industry in Particular the Locum market

Good attitude and possess a real can do approach

Excellent planning and organisational skills

High Level of communication

Ability to understand and excel in an account management environment

A thorough understanding of the Irish Healthcare Service

Evidence of a successful sales track record.

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Please note that the ability to drive is a requirement of this role.

Although it is not possible for us to respond to all applications, we at PE Global will do our utmost to give you feedback on your application. You have sent your Cv into us as a company and even though you have sent your CV to a particular position, we are making the reasonable assumption that you are active on the job market and as part of our normal recruitment service we will discuss other suitable positions with you. You are free to opt out of this so please specify in your application to us if you just want to be contacted in relation to a specific vacancy. Your Cv is sent to a central recruitment inbox which a number of people in the applicable PE Global division have access to and so this means that you might not be contacted by the named person in this advert.