

Sales Executive

Permanent (Full Time) / Cork - Ireland / PESE08pjyy3

Summary

PE Global are looking for a **Sales Executive** to work within our Business Development division. This is an exciting opportunity to work within a new venture of a well established recruitment agency with great potential for fast career development.

The Company:

Would you like to be a part of one of Ireland's leading temporary and permanent recruitment businesses? With a 48 million euro turnover for 2018, PE Global has thousand of workers placed across 3 branches within many different sectors.

Your New Role:

We are looking for a driven, motivated and ambitious individual with proven sales ability to help develop and grow our business development division. You will have joint responsibility for developing new business and managing our client base, placing an emphasis on building long term business relationships with clients and candidates alike.

- New business development - cold calling and face-to-face sales visits in order to generate new clients.

- Client relationship management - gaining strong understanding of client recruitment needs through continued relationship building.

- Working towards weekly/monthly KPIs and revenue targets.

The Ideal Candidate:

- You will be a motivated and career focused sales consultant who is looking for an opportunity to progress.

- Sales experience is essential, ideally within the contact centre, call centre, admin/clerical or industrial sector or similar. Recruitment experience is not essential.

- Ability to source and generate new sales leads.

- Proven track record of achievement against KPIs and revenue targets.

- Appreciation of the importance of excellent service delivery.

- Ability to demonstrate strong understanding of client recruitment requirements and source candidates matching their needs.

We offer a good salary, commission and annual bonus, with good holidays and a pension. At PE Global

we believe cultural fit and personality are key to a successful career in Recruitment.

If you believe that you have the above skills to succeed then apply today to share in our success!

Please send on an updated CV, marked for the attention on Linda O'Mahoney.

linda.omahoney@peglobal.net

Although it is not possible for us to respond to all applications, we at PE Global will do our utmost to give you feedback on your application. You have sent your Cv into us as a company and even though you have sent your CV to a particular position, we are making the reasonable assumption that you are active on the job market and as part of our normal recruitment service we will discuss other suitable positions with you. You are free to opt out of this so please specify in your application to us if you just want to be contacted in relation to a specific vacancy. Your Cv is sent to a central recruitment inbox which a number of people in the applicable PE Global division have access to and so this means that you might not be contacted by the named person in this advert.